

REQUEST FOR EXPRESSION OF INTEREST (REOI)
Solar mini-grid operation in Sierra Leone under a Public-Private Partnership arrangement
Ref #: SL/REOI/2017-001
Question and Answers #1

No	Question/Clarification	Our comments
1	Is it an EPC tender? Is it international or regional tender? Which type of company can take part?	It is not an EPC tender, it is a call for REOI for the long-term operation of mini-grids. International call. Any company can take part
2	The solar Mini Grids to be developed are in two categories, for the ones to be financed by the United Nations Office for Project Services (UNOPS) and grant funded by the UK's Department for International Development (DFID, what is the lead delivery time for equipment to be procured? Are the bidders to bid for the supply of all equipment? What are the specifications of equipment to be procured? Is there any bid document/Procurement Manuel where all the technical specifications figure? Apart from being interested in the long-term technical and commercial operation of the 50 mini-grids and 4 stand-alone PV solar systems (providing relevant services such as technical O&M, management, customer connection, electricity sales, revenue collection, component replacement, system extension, monitoring, evaluation and reporting), and in the supply of metering technology adequate to their applied business models We wanted to find out if you are also tendering out all equipment for said Mini grids	The 54 systems are readily installed. UNOPS is looking for an operator who is willing to run the systems and sell electricity. The revenue from electricity sales shall cover the O&M cost, fill a reserve account for component replacement and provide a profit to the operator
3	For the ones to be financed by the private sector, is there any minimum requirement of financial capability for bidders? Can one Express one's interest for a certain number of sites?	UNOPS/Government of Sierra Leone will provide a usage right over the distribution network free of charge to the operator. The operator shall invest into the generation assets. These shall consist at least partly of renewable generation components. This means that a minimum investment of some 100,000 USD per site will be required. The operator can express interest for a number of sites
4	It is said that the EOI have to be delivered not later than 27/06/2017 between the hours of 9am and 12 noon. Does it means that the folders have to arrive juts this date from 9 to 12 or is it possible to send if before by DHL for example if the files are more than 5 M, can we send on two mails or it has to be in only one mail	Yes you can deliver the submission through courier services within the same working hours. In addition, you can also submit through the email address given in the document: ghoh.bids@unops.org Yes you can send multiples email by adding to the Subject line "email 1 of XX). The Maximum size allow is 8MB per email